



# Next Generation Continuity Software

## COOP Makes Statewide Agreement With Commonwealth Of Virginia

For Immediate Release

MCLEAN, Va./EWORLDWIRE/March 1, 2004 --- COOP Consulting ([www.coop-consulting.com](http://www.coop-consulting.com)) today announced that the Commonwealth of Virginia has made a statewide procurement of software and training services for their Continuity of Operations program.

The purchase, administered by the Virginia Information Technologies Agency (VITA) on behalf of the Commonwealth, includes the following:

- \* Licenses of myCOOP(TM) continuity planning software to be made available to all state and local government institutions in the state.
- \* Training courses for COOP Coordinators, Software Users and Software Administrators.

"Virginia is an especially valued client. We've been able to partner to an extraordinary extent. The agreement leverages Virginia's considerable infrastructure, including networks, data center, central help desk and training rooms," said Chris Alvord, CEO of COOP Consulting. "Their commitment will help meet the aggressive deadline for the renewed COOP planning effort required by Governor Warner."

"VITA is dedicated to supporting its customers' wide range of business needs," said Benny Ambler, Acting Security Director for VITA. "By partnering with COOP Consulting for Continuity of Operations planning, we are continuing this support in the arena of security and disaster recovery." Agencies, institutions of higher education, and localities may use the enterprise agreement with COOP Consulting at their option.

### ABOUT COOP CONSULTING

COOP Consulting ([www.coop-consulting.com](http://www.coop-consulting.com)), headquartered in McLean, VA, focuses exclusively on Continuity of Operations (COOP) and Business Continuity (BCP) planning and related services, including exceptional software, certified training, and experienced staff. The company operates as a Woman-Owned Small Business for contracting purposes.

COOP has three assets covering all needs of a continuity planning program:

- \* Software - - myCOOP(TM) team planning software, developed with Microsoft.
- \* Consultants - - certified in industry-standard methods and procedures.
- \* Certified Training - - in any classroom setting, privately and in partnership with the USDA Grad School (<http://grad.usda.gov/coop>).

Our experienced staff and alliance partners are focused on the special challenges of helping institutions plan for the rapid restoration of their operations from major disasters, minimizing losses and speeding recovery.

#### ABOUT VITA

The Commonwealth of Virginia is ushering in a new and exciting era of governing with the birth of the Virginia Information Technologies Agency (<http://www.vita.virginia.gov>). The creation of VITA represents the most comprehensive reform of state government information technology in the nation and firmly establishes Virginia as a leader in the use of technology in government. VITA is a unique organization, pioneering a 21st century model for information technology governance and operational excellence. VITA provides outstanding service and technology solutions to support customers and address their business needs.

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