

## **Colliers International's Western Washington State Region Selects Landport On-Line Property and Facilities Management System**

*Landport Systems fully automates tenant, property manager and service provider interactions for leader in real estate services*

For Immediate Release

SAN JOSE, Calif./EWorldWire/March 3, 2004 --- Landport Systems, the pioneer in automated property and facilities management systems, today announced that Colliers International's Western Washington State Region has selected Landport's on-line facilities management system for its properties, clients and service providers. Colliers is fully operational with Landport.

Managing distributed, multi-tenant office properties is an ongoing challenge for virtually all property managers. As organizations like Colliers audit and assess their physical infrastructure, and the needs of their tenants, many are looking to automation as a way to improve productivity and reduce facilities management costs. Automation is essential to meeting key business challenges such as facilitating good communication between tenants, vendors and building managers, minimizing overhead for service requests, addressing safety concerns, attending to preventative maintenance, and closing work orders quickly and efficiently.

Landport is an Internet-Driven, automated property and facilities management system that fully automates tenants, property manager and service provider interactions. Landport enables tenant / manager and manager / service provider transactions such as preventive maintenance and work order management. Landport provides tenants with the ability to report problems and request services using their web browser. Facilities managers and service providers are immediately notified, allowing them to quickly take action.

"Effectively managing diverse and distributed properties is an ongoing challenge in real estate service", said John Gleason, Managing Director-Real Estate Management Services, Colliers International. "Automation is required to meet key business challenges such as facilitating good communication between tenants, vendors and building managers. Landport Systems provides such automation."

Landport dramatically improves productivity and time-to-results, while reducing the significant overhead of time and money. Landport enables property managers to provide more timely, higher quality service. The result is significantly reduced costs, higher productivity and satisfied tenants. Landport is ideal for Property Managers, Facility Managers, Preventive Maintenance Management, Janitorial & Contractor Services, Facilities Maintenance Companies and On-site facilities staff.

### **About Colliers International**

Colliers International provides global real estate services with 238 offices in 51 countries. Colliers International provides clients a comprehensive range of property services, including investment sales, office / retail / industrial / residential sales and leasing, corporate real estate services, valuation and advisory services, research, mortgage finance, and hotel sales.

### **About Landport**

Landport Systems has developed a powerful on-line property and facilities management system designed to help Property Managers, Facilities Managers and Service Providers increase their productivity and efficiently manage their time and resources. Landport's system dramatically improves property and facility management, enabling managers and service providers to reliably and effectively manage more and larger properties, improve customer satisfaction and retention, and offer consistent, high-quality service at the lower cost. The

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company is privately held and based in San Jose, California.

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**CONTACT:**

Carol Wong  
Regional Marketing & Communications Manager  
Colliers International  
Tel: 852-2822-0736  
Fax: 852-2868-5275  
Carol.Wong@colliers.com  
<http://www.colliers.com>

Jeffrey Langner  
Landport Systems, Inc.  
PO Box 257  
Lafayette, CA 94549  
PHONE. 925-949-7693  
FAX. 925-949-8037  
EMAIL: [jlangner@landport.net](mailto:jlangner@landport.net)  
<http://www.landport.net>

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